

Message Text

SECRET

PAGE 01 BUCAR 06031 121058Z
ACTION SS-25

INFO OCT-01 ISO-00 SSO-00 /026 W
-----118014 130502Z /15
R 121020Z AUG 77
FM AMEMBASSY BUCHAREST
TO SECSTATE WASHDC 4926

S E C R E T BUCHAREST 6031

EXDIS

E.O. 11652: XGDS 2 AND 3
TAGS: TSPA, ACOM, PFOR, RO
SUBJECT: VIP TELECOMMUNICATIONS EQUIPMENT

REF: STATE 185790

1. TEHNO DEPUTY DIRECTOR ZGAVARDICI, WHO IS APPROPRIATE CONTACT POINT FOR SUBJECT EQUIPMENT, ON VACATION THROUGH AUGUST 24. IN HIS ABSENCE SCIATT PRESENTED SUBSTANCE OF REFTTEL TO WORKING LEVEL SUBORDINATE IN TEHNO'S DEPARTMENT 43, WHO PROMISED TO ADVISE ZGAVARDICI OF PROBLEM IMMEDIATELY ON LATTER'S RETURN.

2. DEPARTMENT SHOULD BE AWARE THAT ROMANIAN TFO'S EXTREMELY WEAK IN MAINTAINING CONTINUING COMMUNICATIONS WITH FOREIGN COMPANIES DURING CONTRACT NEGOTIATIONS PERIOD. THIS PROBLEM EXACERBATED IN CASES WHERE INTERESTED FOREIGN COMPANY, AS IS APPARENTLY CASE WITH E-SYSTEMS, IS NOT FRONT RUNNER FOR A PARTICULAR CONTRACT. IN CASES WHERE THERE IS BREAKDOWN IN COMMUNICATIONS BETWEEN ROMANIAN TFO AND US COMPANY, LATTER SHOULD REQUEST EMBASSY ASSISTANCE IN OBTAINING REPLY TO THE COMPANY'S LATEST COMMUNICATION TO TFO.

3. FYI: TEHNO OFFICIAL KNEW THAT NEGOTIATIONS WITH COLLINS AND BOEING WERE ADVANCING RAPIDLY AND THAT LATTA'S NEXT VISIT AWAITED IN EARLY SEPTEMBER, BUT DID NOT REPEAT NOT KNOW THAT
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E-SYSTEMS HAD EVEN BEEN IN THE COMPETITION. WILL DISCUSS AGAIN ON ZGAVARADICI'S RETURN.
BARNES

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NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01-Jan-1994 12:00:00 am
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Copy: SINGLE
Sent Date: 12-Aug-1977 12:00:00 am
Decaption Date: 22 May 2009
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Original Handling Restrictions: EXDIS
Original Previous Classification: n/a
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